

AVTRADE

The UK company with a global outlook





**Avtrade understand the value
of a global perspective, that's
why we can offer the largest
available aviation component
inventory in the world.**

Our regional offices are the core of our business, providing valuable local knowledge to strengthen our unrivalled worldwide network.

Wherever our paths might lead us, we never lose sight of our vision - to be the world-leading independent UK company with the largest pool of quality spares backed up by superior service and support.



400+

GLOBAL
EMPLOYEES



32

NATIONALITIES



850+

AIRLINES

41

LANGUAGES

120

COUNTRIES

We live aviation: introducing Avtrade

Passion, flexibility, honesty, innovation,
ownership and family have been the
driving forces of our business since
its inception in 1985.



Our mission is to provide unlimited access to the world's largest quality component inventory, when you need it and wherever in the world you need it.

We achieve this through constant investment and a commitment to our core values:



PASSION

Our talented teams always strive to be the best at what they do, and are driven by a passion for the world of aviation.



FLEXIBILITY

We have invested in a skilled and knowledgeable team who are flexible and responsive to the ever-changing demands of the aviation industry and the global economy.



HONESTY

Our integrity and transparency build trust and strengthen relationships with all of our clients and industry partners.



INNOVATION

We have become an industry leader by pushing the boundaries of aviation. Forward thinking is a critical element of our innovative approach and investment in stock and facilities is a testament to this, from the expansion of our 300,000sq ft Global HQ to the development of offices and logistic hubs across the world.



FAMILY

Family values have been at the heart of everything we have achieved since our foundation in 1985.



OWNERSHIP

We invest time and resources to continually review and optimise our services to give maximum support, cost reductions and the most flexible tailored solutions.

Services

Repair Management

Sales, Loans & Exchanges

Leasing

Contract Support

Base Maintenance Representation

Logistics

Surplus Management

Pooling



\$800M

OF INVESTMENT



24/7

STAFF ON CALL



5000+

SHIPMENTS
PER MONTH



300+

AIRCRAFT UNDER
CONTRACT

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Building for the future, from East to West

Our Global Headquarters
represents our commitment
to constant innovation and the
expansion of our services.

Our UK team of 300+ offer the highest levels of customer support, giving personal and professional service to over 850 airlines. As a result of our continued success, further expansion plans include a second 35,000 sq ft office building. The opening of this new facility reflects our continued investment in expert staff, dedicated to providing bespoke solutions to customers worldwide.





Logistics Hub

The world's largest available component inventory must be housed in a world-beating facility, and our 230,000 sq ft Logistics Hub is a testament to our commitment to comprehensive component support.

It's from here that our highly expert Logistics team dispatch 5000+ parts per month to 120 countries. Logistics Centre East was recently joined by a West facility, doubling our capacity and ensuring that Avtrade are always responsive to global demand.

Capabilities

Avtrade offers an extensive inventory across the majority of Boeing and Airbus platforms as well as ATR & Embraer.

Boeing 737, 747, 757, 767, 777, 787

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A320 family, A330, A340, A350

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Embraer / ATR

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Customer support and service

Our knowledgeable, approachable global team are dedicated to innovation, with a passion for aviation that's at the heart of all we do.





We always focus on our customer's needs, and constantly fine-tune our services to provide the most responsive and comprehensive component solutions. To complement these services, our customer support sets new standards.



High levels of serviceable stock, ready to ship when you need it.



A programme of global expansion to provide even greater levels of service.



Dedicated to building strong relationships to fulfil customer needs.



Quality and reliability above industry standards.



Unparalleled expertise from dedicated account managers.



6450+

SALES CALLS
PER MONTH



30 MINS

DISPATCH TIME



27,000

REPAIR ORDERS
PER YEAR



98.5%

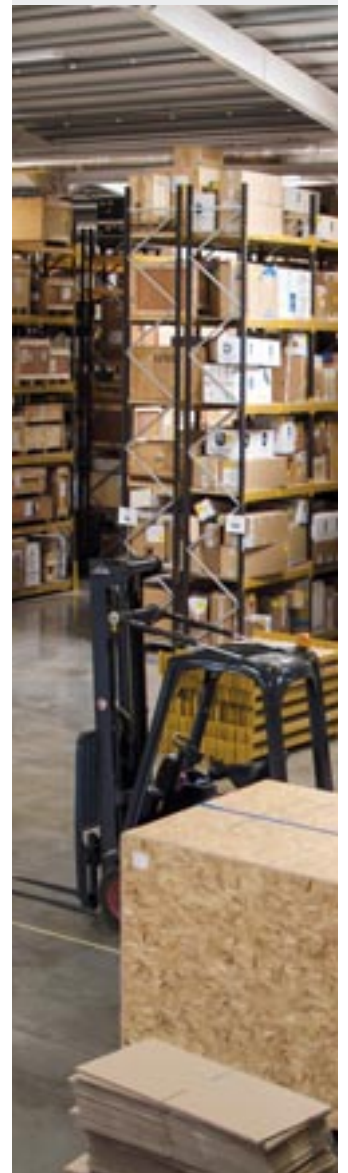
AIRCRAFT
TECHNICAL
DISPATCH
RELIABILITY
AVERAGE

Committed to quality

Performance driven to continually improve levels of efficiency and excellence, Avtrade is certified to the requirements of EN9120:2018, ISO9001-2015 and Authorised Economic Operator (AEO) standards.

By integrating quality into each of our management systems, we have developed the most effective internal procedures, achieving greater efficiency, consistency and productivity.

Avtrade promotes a regulated industry and is a member of ASA (Aviation Suppliers Association).



DK

Our Global HQ is the
heart of our global
network and a testament
to our investment in
people and performance.



London

ESTABLISHED
1985

LOCATION
Sayers Common,
West Sussex, UK

Our Global HQ is set amongst the rolling hills of the South Downs, an inspirational environment for our staff of 300+ who work here.

It's from our 230,000 sq ft Logistics Hub that we distribute the world's largest available component inventory across our international network. Our multilingual, multinational team have the same diversity and depth, and draw from a rich repository of expertise and dedication to support 850+ airlines worldwide.

With Gatwick Airport just moments away our UK base offers a complete service 24/7 to satisfy global demand and stands as a testament to the investment in facilities, people and performance that sets Avtrade apart.



DUBAI

Diverse, dynamic and
always moving forward,
Dubai is an inspirational
place to live and work.



Dubai

ESTABLISHED
2008

LOCATION
**Jumeirah Lakes Towers,
Dubai, UAE**

As a major global transport and commercial hub, Dubai was the natural choice to establish Avtrade in the Middle East. Here we're well-served by connecting hubs across MENA and the Indian subcontinent, and the strong supply route from our Global HQ guarantees 24 hour processing and shipping.

Loyalty and trust are vital elements in establishing good business relationships in the region. We make it our priority to listen to the needs of MENA's aviation providers and tailor our services to them.

Dubai is a truly multicultural city, and we've been able to establish a close network of friends and colleagues from widely contrasting backgrounds. The excitement and dynamism of the city inspires us and feeds into our lives every day, whether at work or at play.

Asia

Inspiration, innovation
and expansion -
the spirit of Guangzhou
reflects the Avtrade
ethos perfectly.

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Guangzhou

ESTABLISHED
2016

LOCATION
**Tianhe district,
Guangzhou, China**

Guangzhou is one of China's most dynamic commercial centres and the city's spirit of innovation and constant development make it a perfect fit with Avtrade's ethos.

China's third largest city is a major business and transport hub, and our office is ideally located close to Baiyun and Shenzhen International airports, with our Hong Kong warehouse only 80 miles away.

Most of our expert team are from this vibrant and thriving city. They're not only experts in the aviation field, but have a deep understanding of Chinese culture and commerce that maximises the support they can give to customers across the whole of China and the North Asia region.

Asia

The exciting fusion of
Western and Asian
cultures has inspired our
success across the region.



Singapore

ESTABLISHED
2006

LOCATION
Changi Business Park,
Singapore

As a well established regional hub and a centre for the aviation community, Changi was ideally suited to an office that would serve the needs of our steadily expanding Asian customer base.

We've been here for over a decade and our customer-focused and culturally aware approach has seen us achieve great success across the diverse cultural mix of the ASEAN region.

We've developed into a major player in the Singapore aviation community, with a fast-moving can-do attitude and a commitment to competitive pricing that has built a loyal customer base in this highly competitive market.



Melbourne

ESTABLISHED
2016

LOCATION
Essendon, Melbourne,
Australia

Having previously served Australasia from our Singapore base, we felt it was time to establish a dedicated office that focused on the specific challenges facing the region. Fewer manufacturers, workshops and vendors; a shortage of available stock; and the vast scale of a geographical area covering six time zones, were just some of the obstacles that Avtrade set out to conquer.

As ever, we faced these challenges head on, establishing a base close to Essendon Fields and Melbourne International airports; offering easy and immediate access to Avtrade's inventory in Singapore and Hong Kong; and developing customer relationships and improving supply lines across Australia, New Zealand, the Pacific Islands and beyond.

USA

This colourful and
exhilarating international
crossroads more than
deserves the title of
The Magic City.



Miami

**ESTABLISHED
2013**

**LOCATION
Doral, Miami, Florida, USA**

This inspirational global crossroads is the location of AAF Spares, the joint venture established by Avtrade and AFI/KLM E&M to provide support across North & South America and beyond.

Our US base is a 50,000 sq ft state-of-the-art warehousing facility close to Miami International Airport and it's from here that AAF offer an unrivalled component inventory, backed up with MRO support from its world class partners.

Miami is a rapidly expanding cultural melting pot that more than lives up to its nickname of The Magic City and it's a perfect backdrop for the inspiration and enthusiasm that drives AAF's flourishing international partnerships.

Europe

Our multinational team
are dedicated to
satisfying the needs
of this culturally
diverse region.



Europe

Avtrade was established in the UK in 1985 and quickly established itself in the field of aviation component services. Over 35 years later and we've expanded into a major global player, but we've never lost sight of our European roots, and are dedicated to refining and expanding our exceptional levels of support throughout the region.

We have key personnel on-call for immediate response in Ireland, Russia, Spain and Turkey, with the world's largest independent inventory close by and ready to ship from our Global HQ in London.

We've built a dedicated multinational, multilingual team, and in a region that features such wide cultural diversity, we're proud to be able to serve the diverse needs of our European customers as efficiently as we do those on a global scale.

Keeping the world flying





At Avtrade we pride
ourselves on our local
knowledge, but when
it comes to dedication
we push the boundaries
and go beyond them.

We'll always go the extra mile to listen, learn, develop and improve, and it's this approach that makes our global journey so rewarding for us, and those we serve.

As the provider of the world's largest available component inventory we always focus on the big picture. Our passion, experience, skill and commitment to innovation provide unparalleled customer service that keeps the world flying.

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ENVIRONMENTAL VALUES

Avtrade are aware that the aviation industry plays a major role in climate change. As a responsible global business we strive to do our very best to protect the environment, from investing in sustainable energy initiatives at our premises to sourcing eco-friendly merchandise, including the paper that this brochure is printed on.

The components that we supply are sourced and reconditioned from existing aircraft. These parts are maintained to the highest quality, ensuring exceptional reliability on wing, thus reducing the need for regular replacement and logistical resource.

We constantly assess our carbon footprint and tailor our business practices to reduce our environmental impact, and we endeavour in every way to contribute to the preservation of the landscapes shown in this brochure for future generations.



AVTRADE

www.avtrade.com

